

**My  
SOLAR Solution**



**Client Barrier  
Employee Concern**

**Employer  
Perspective**

**Employer Need  
Client Selling Point**



**My  
Prove Its**

	<b>Client Barrier Employee Concern</b>	<b>Employer Perspective</b>	<b>Employer Need Client Selling Point</b>	
1.	1.	<b>P</b> Presentation	1.	1.
2.	2.		2.	2.
3.	3.		3.	3.
		<b>A</b> Attitude		
		<b>D</b> Dependability		
		<b>M</b> Motivation		
		<b>A</b> Ability		
		<b>N</b> Network		